



AGRICULTURE AND FOOD AUTHORITY

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KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR NOVEMBER 2020

PRODUCTION

Tea production for the month of November 2020 recorded a slight decline to 47.67 Million Kgs from 48.27 Million Kgs in October. However, production for the month was higher than the crop of 43.41 Million Kgs registered in September, 38.52 Million Kgs recorded in August and 36.55 Million Kgs recorded in July. In comparison with output for the corresponding month of 2019, which stood at 45.08 Million Kgs, production for the month was slightly higher by 5.75%.

Lower production compared to the month of October was attributed to reduced rainfall amounts across the tea growing regions during the second half of the month. Lower rainfall was however more pronounced in the East of Rift especially in the respective Counties of Kiambu, Muranga, Nyeri and Kirinyaga. During the second half of the month, precipitation in Kiambu waned from a maximum of 97 mm daily to a minimum of 16mm while that of Muranga/Nyeri/Kirinyaga recorded a drop from a maximum of 92mm to a low of 20mm.

Due to below normal seasonal average rainfall recorded in the East of Rift, the Region's output was lower by 12.5% from 18.44 Million recorded in the month of November 2019 to 16.14 Million Kgs. However, since the seasonal rainfall amounts recorded in the West of Rift was largely above normal, tea production in the West of Rift was higher by 18.39% from 26.63 Million Kgs recorded during the same month of 2019 to 31.53 Million Kgs. Consequently, production within Plantation sub-sector was higher by 18.39% from 18.95 Million Kgs to 22.43 Million Kgs. However, production in the Smallholder sub-sector, whose coverage is more in the East of Rift was lower by 3.42% from 26.13 Million Kgs to 25.24 Million Kgs.

Cumulatively, production for the first eleven months of the year (January-November) was higher by 26.05% to stand at 514.52 Million Kgs against 408.19 Million Kgs recorded during the same period of 2019. Higher production compared to 2019 was attributed to enhanced rainfall experienced during the first quarter of the year. However, lower production is expected in the first quarter of 2021 compared to the same period of 2020.

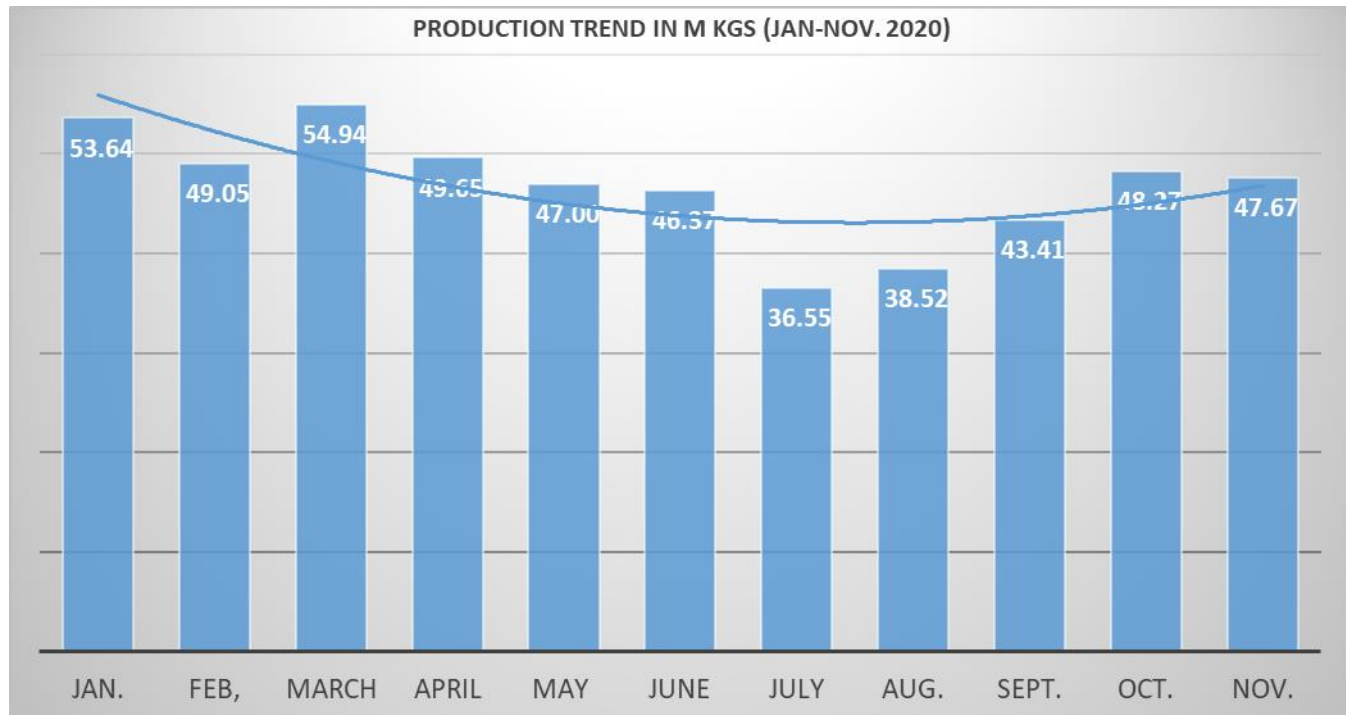


Table 1: Production by Sub-Sector and Region (2020 vis-à-vis 2019)

Sub-Sector	Region	Nov. 2020	Nov. 2019	Variance	Var.(%)	Jan – Nov. 2020	Jan – Nov. 2019	Variance +/-	Var.(%)
Plantation	West of Rift	20,678,953	17,132,892	3,546,061	20.70%	204,691,415	164,177,344	40,514,071	24.68%
	East of Rift	1,760,511	1,820,411	- 59,900	-3.29%	17,878,915	14,962,568	2,916,347	19.49%
	Total	22,439,464	18,953,303	3,486,161	18.39%	222,570,330	179,139,912	43,430,418	24.24%
Smallholder	West of Rift	10,857,741	9,504,960	1,352,781	14.23%	129,608,623	101,723,332	27,885,291	27.41%
	East of Rift	14,382,578	16,629,102	- 2,246,524	-13.51%	162,347,719	127,329,765	35,017,954	27.50%
	Total	25,240,319	26,134,062	- 893,743	-3.42%	291,956,342	229,053,097	62,903,245	27.46%
Plantation & Smallholder	West of Rift	31,536,694	26,637,852	4,898,842	18.39%	334,300,038	265,900,676	68,399,362	25.72%
	East of Rift	16,143,089	18,449,513	- 2,306,424	-12.50%	180,226,634	142,292,333	37,934,301	26.66%
	Total	47,679,783	45,087,365	2,592,418	5.75%	514,526,672	408,193,009	106,333,663	26.05%

TEA SALES

AUCTION

During the month of November 2020, slightly lower sales volume of Kenyan tea amounting to 31.74 Million kgs was sold through Mombasa Auction compared to 36.2 Million kgs in October and 34.5 Million kgs in September. However, the sales through the auction during the month were slightly higher than compared to 28.48 Million kgs sold during the same period of 2019. The average auction price for Kenyan tea during the month of November was more or less

similar to that of October at 1.99 USD per Kg. but lower compared to the average price for the same period of 2019, which stood at USD 2.30 per Kg.

The Average Auction price for the period January-November 2020 stood at USD 1.99 per Kg compared to USD 2.21 for the same period of 2019 and 2.60 recorded in 2018.

EXPORTS

The total export volume for the month of November 2020 was 41.59 Million Kgs, 3% lower compared to 42.72 Million Kgs recorded during the same period of 2019. Export volume was also much lower compared to 51 Million Kgs in October and 48.67 Million Kgs in September 2020.

During the month, Kenya tea was shipped to forty nine (49) export destinations against forty six (46) for the same period of 2019. Among these destinations, Pakistan maintained the leading export market for Kenyan tea having imported 17.61 Million Kgs, accounting for 42% of the total export volume. Other key export destinations for Kenyan tea were Egypt (7.23 Million Kgs), UK (3.38 Million Kgs), UAE (1.80 Million Kgs), Yemen (1.38 Million), Sudan (1.17 Million Kgs), Kazakhstan (1.00 Million Kgs), Nigeria (0.98 Million Kgs), Russia (0.85 Million Kgs), and Iran (0.79 Million Kgs).

During the month, there was improved buying interest for Kenya tea by exporters to Pakistan, Nigeria, Iran, and Ireland. Other Key and seasonal markets that recorded increased export volumes include U.S.A, Sri Lanka, and Qatar.

The total export volume for the period January-November 2020 was 0.24% lower at 464.54 Million Kgs compared to 463.44 Million Kgs recorded during the same period of 2019.

LOCAL SALES

Local tea sales for November stood at 3.62 Million Kgs against 3.48 Million Kgs for the same period of 2019 while cumulative tea sales for the first eleven months of 2020 was 37.31 Million Kgs against 37.80 Million Kgs for the same period of 2019.

14th January 2020

Table 2: Kenya Tea Exports by Destination (November 2020 vis-à-vis November 2019)

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	17,612,671	14,647,129	2,965,542	20%
EGYPT	7,234,878	9,710,473	-2,475,595	-25%
UK	3,383,321	3,544,050	-160,729	-5%
UAE	1,807,300	2,168,611	-361,311	-17%
YEMEN	1,389,958	1,690,936	-300,978	-18%
SUDAN	1,174,577	2,054,434	-879,856	-43%
KAZAKHSTAN	1,002,487	997,020	5,467	1%
NIGERIA	981,675	527,050	454,625	86%
RUSSIA	853,675	838,557	15,118	2%
IRAN	794,468	308,818	485,650	157%
POLAND	658,274	605,630	52,644	9%
CHINA	463,612	196,868	266,744	135%
INDIA	407,678	150,513	257,165	171%
JAPAN	405,210	429,891	-24,681	-6%
IRELAND	374,532	210,282	164,250	78%
SAUDI ARABIA	272,291	781,093	-508,802	-65%
SWTZERLAND	264,382	73,124	191,258	262%
SOMALIA	244,937	270,780	-25,843	-10%
MALAYSIA	212,369	307,237	-94,868	-31%
INDONESIA	208,236	290,932	-82,696	-28%
USA	185,846	136,684	49,162	36%
SRI LANKA	183,628	49,920	133,708	268%
QATAR	166,293	76,778	89,515	117%
JORDAN	159,508	328,000	-168,492	-51%
UZBEKISTAN	158,041	49,800	108,241	217%
AUSTRALIA	140,945		140,945	
TURKEY	135,204	216,179	-80,975	-37%
NETHERLANDS	77,240	280,233	-202,993	-72%
SOUTH AFRICA	66,200	66,086	114	0%
GHANA	57,600		57,600	
BANGLADESH	55,200		55,200	
MAURITIUS	50,000		50,000	
AFGANISTAN	48,950	816,845	-767,895	-94%
BELGIUM	48,400		48,400	
DJIBOUTI	48,000		48,000	
CANADA	39,880	102,301	-62,421	-61%
MYANMAR	28,000	26,000	2,000	8%
PERU	27,516		27,516	
OMAN	26,447	25,960	487	2%
FRANCE	23,328		23,328	
GERMANY	19,240	99,104	-79,864	-81%
SINGAPORE	19,000	10,000	9,000	90%
KYRGYZSTAN	17,112	6,032	11,080	184%
BURKINA FASO	15,522		15,522	
NEW ZEALAND	12,800	520	12,280	2362%
CHAD	12,160	142,600	-130,440	-91%
HONK KONG	9,616	22,680	-13,064	-58%
TAIWAN	9,250	29,940	-20,690	-69%
ITALY	7,560		7,560	
CHILE		49,152	-49,152	-100%
CZECH REPUBLIC		80	-80	-100%
GUINEA		5,472	-5,472	-100%
ISRAEL		24,000	-24,000	-100%
TURKMENISTAN		10,710	-10,710	-100%
UKRAINE		299,561	-299,561	-100%
VIETNAM		43,954	-43,954	-100%
TOTAL	41,595,017	42,722,019	-1,127,001	-3%

Table 3: Kenya Tea Exports by Destination (Jan-November 2020 vis-à-vis Jan- November 2019)

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	169,348,281	163,636,662	5,711,619	3%
EGYPT	81,653,591	94,696,995	-13,043,404	-14%
UK	46,434,060	42,626,945	3,807,115	9%
UAE	22,298,265	22,484,002	-185,737	-1%
RUSSIA	21,102,746	15,975,717	5,127,029	32%
SUDAN	19,528,316	21,313,372	-1,785,056	-8%
YEMEN	13,926,923	14,281,936	-355,013	-2%
KAZAKSTAN	9,880,102	8,670,127	1,209,975	14%
JORDAN	7,965,355	2,798,883	5,166,472	185%
POLAND	7,452,257	5,148,977	2,303,280	45%
SAUDI ARABIA	6,963,442	6,069,376	894,066	15%
INDIA	5,541,958	2,757,875	2,784,083	101%
NIGERIA	4,719,376	3,937,233	782,143	20%
GERMANY	4,359,475	834,098	3,525,377	423%
CHINA	4,216,268	2,195,950	2,020,318	92%
AFGHANSTAN	4,022,617	10,784,236	-6,761,619	-63%
IRELAND	3,581,352	3,609,795	-28,443	-1%
IRAN	3,102,148	6,069,838	-2,967,690	-49%
USA	2,798,485	2,147,990	650,495	30%
TURKEY	2,671,971	2,631,753	40,218	2%
MALAYSIA	2,476,338	2,163,298	313,040	14%
INDONESIA	2,386,947	2,462,206	-75,259	-3%
NETHERLANDS	2,365,223	3,623,256	-1,258,033	-35%
UZBEKISTAN	2,340,367	656,135	1,684,232	257%
SWITZERLAND	2,222,977	3,697,982	-1,475,005	-40%
JAPAN	2,142,096	3,049,675	-907,579	-30%
SOMALIA	2,139,138	3,320,901	-1,181,763	-36%
UKRAINE	1,604,328	1,831,760	-227,432	-12%
CHILE	1,180,961	1,425,896	-244,935	-17%
CANADA	1,175,677	895,554	280,123	31%
QATAR	1,093,921	900,077	173,123,813	19234%
SOUTH AFRICA	968,340	920,294	48,046	5%
SRI LANKA	948,102	610,805	337,297	55%
OMAN	554,971	572,879	-17,908	-3%
GHANA	544,440	295,052	249,388	85%
CHAD	490,028	922,786	-432,758	-47%
AUSTRALIA	485,171	17,190	467,981	2722%
BANGLADESH	423,478	874,627	-451,149	-52%
MAURITIUS	341,146	215,000	126,146	59%
TAIWAN	298,710	149,730	148,980	99%
DJIBOUTI	289,872	312,375	-22,503	-7%
MYANMAR	202,889	138,143	64,746	47%
BELGIUM	157,199	155,840	1,359	1%
SINGAPORE	137,656	171,695	-34,039	-20%
ERITREA	131,040	259,920	-128,880	-50%
MOROCCO	109,340	19,180	90,160	470%
NEW ZEALAND	87,864	139,400	-51,536	-37%
KYRGYZSTAN	86,137	34,400	51,737	150%
AZERBAIJAN	86,070	31,447	54,623	174%
BURKINA FASO	77,680	20,696	56,984	275%
PERU	75,516		75,516	
ISRAEL	69,344	48,000	21,344	44%
VIETNAM	69,308	175,954	-106,646	-61%
FRANCE	61,728		61,728	
HONK KONG	48,550	104,390	-55,840	-53%
IVORY COAST	42,864	5,174	37,690	728%
ITALY	33,320	36,800	-3,480	-9%
LEBANON	31,044		31,044	
ZAMBIA	26,840	26,015	825	3%
ISLE OF MAN	25,025		25,025	
BRAZIL	20,564	21,000	-436	-2%
FINLAND	18,400		18,400	
LITHUANIA	16,984	8,986	7,998	89%

TAJIKISTAN	16,098		16,098	
MALI	13,230		13,230	
GABON	13,200		13,200	
TOGO	10,348	5,174	5,174	100%
NIGER	10,348		10,348	
MEXICO	7,579		7,579	
IRAQ	6,676		6,676	
GUINEA	5,472	27,360	-21,888	-80%
CAMEROON	5,174		5,174	
MALTA	5,174		5,174	
SPAIN	4,896		4,896	
KUWAIT	4,030		4,030	
CZECH REP.	2,734	380	2,354	619%
SOUTH SUDAN	2,450	257,217	-254,767	-99%
GREECE	100	10,210	-10,110	-99%
ARGENTINA		12,000	-12,000	-100%
EPZ		74,034	-74,034	-100%
GIBRALTAR		20,696	-20,696	-100%
MACAU		10,000	-10,000	-100%
MOZAMBIQUE		7,800	-7,800	-100%
PALAU		15,332	-15,332	-100%
TURKMENISTAN		10,710	-10,710	-100%
TOTAL	464,544,134	463,437,191	1,106,943	0.24%