



# AGRICULTURE AND FOOD AUTHORITY

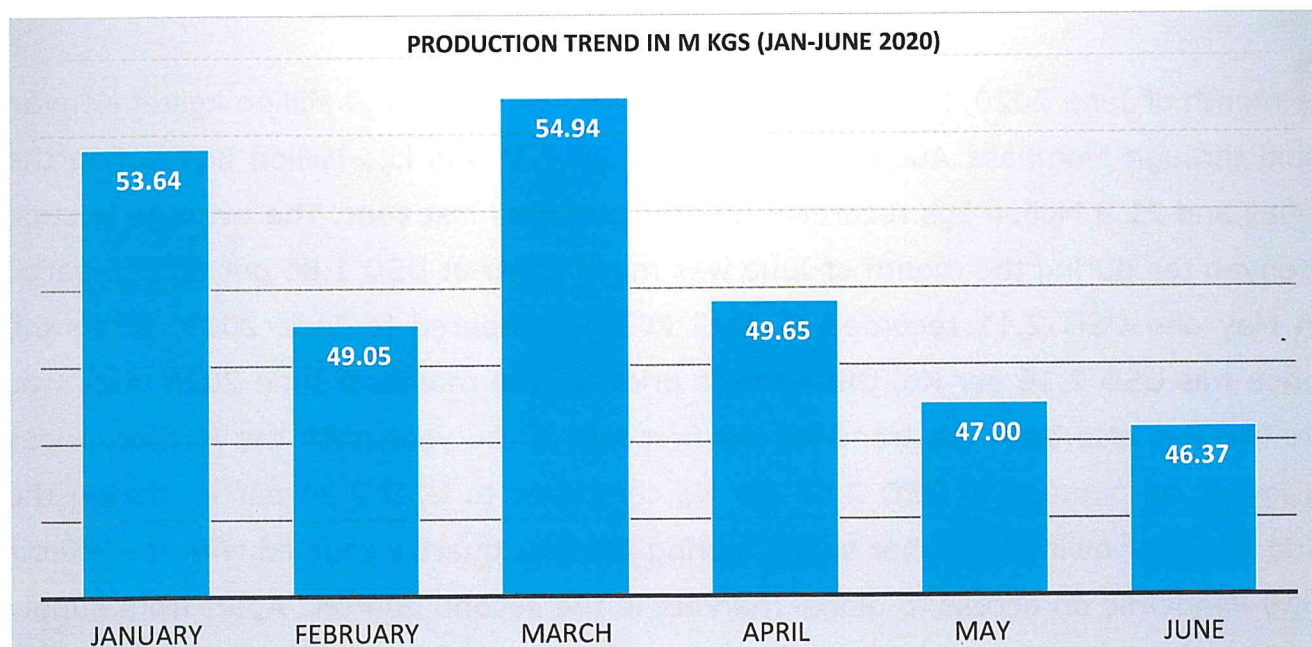
## TEA DIRECTORATE

Naivasha Road - Off Ngong Road  
P.O. Box 20064 - 00200, NAIROBI  
Telephone: 3872497/3872421/3874445/6  
Fax Number (s): 3862120/3876337  
Email address: infotea@afa.go.ke  
Website: <https://afa.go.ke>

## **KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR JUNE 2020**

### **PRODUCTION**

Tea production for the month of June declined to 46.37 Million Kgs from 47 Million Kgs recorded during the month of May and 49.65 Million Kgs registered in the month of April 2020. This follows significant reduction in output in some tea growing areas in the East of Rift owing to cessation of the "Long Rains" season towards the end of May and the onset of the cold weather conditions in June. In the East of Rift, Embu/Meru region recorded the lowest precipitation averaging less than 4 mm daily leading to a high decline in output being recorded in Meru. Other parts of the East of Rift (Kiambu/Muranga/Kirinyaga/Nyeri) also recorded lower rainfall which waned from an average of about 30 mm daily recorded during the month of May to less than 15mm.



Compared to the month of June 2019, which recorded much lower production at 42.42 Million Kgs due to the effects of dry weather conditions during the year, the output for June 2020 was higher by 9.3%. Production within East of Rift was higher by 21% from 11.97 Million Kgs to 14.61 Million Kgs. However, West of Rift recorded minimal increase of 4% from 30.44 Million Kgs to 31.76 Million Kgs. Across the sub-sectors, production within the Smallholder sub-sector increased by 23% from 21.43 Million Kgs to 26.56 Million Kgs while that of the Plantation sub-sector was slightly down by 5% from 20.99 Million Kgs to 19.81 Million Kgs. Unlike other years, commencement of the "long rains" this year was preceded by a prolonged period of the "short rains" which contributed to exceptionally higher production during the first quarter. Consequently, production for the first six months of the year (Jan-June) was higher by 41% to stand at 300.67 Million Kgs against 212.60 Million Kgs recorded during the first half of 2019. However, the second half of the year is expected to register much lower production on account of cold weather conditions followed by dry weather prior to the onset of the "short Rains" season in October.

**Table 1: Production by Sub-Sector and Region (2020 vis-à-vis 2019)**

Sector	Region	June 2020	June 2019	Variance +/-	Var.(%)	Jan - June 2020	Jan - June 2019	Variance +/-	Var.(%)
Plantation	West of Rift	18,582,194	19,517,063	-934,869	-4.79%	108,235,193	82,684,200	25,550,993	30.90%
	East of Rift	1,232,318	1,475,739	-243,421	-16.49%	10,340,399	6,895,509	3,444,890	49.96%
	Total	19,814,512	20,992,802	-1,178,290	-5.61%	118,575,592	89,579,709	28,995,883	32.37%
Smallholder	West of Rift	13,182,178	10,928,776	2,253,402	20.62%	78,603,068	53,638,840	24,964,228	46.54%
	East of Rift	13,380,976	10,503,439	2,877,537	27.40%	103,498,709	69,389,663	34,109,046	49.16%
	Total	26,563,154	21,432,215	5,130,939	23.94%	182,101,777	123,028,503	59,073,274	48.02%
Plantation & Smallholder									
	West of Rift	31,764,372	30,445,839	1,318,533	4.33%	186,838,261	136,323,040	50,515,221	37.06%
	East of Rift	14,613,294	11,979,178	2,634,116	21.99%	113,839,108	76,285,172	37,553,936	49.23%
	Total	46,377,666	42,425,017	3,952,649	9.32%	300,677,369	212,608,212	88,069,157	41.42%

## **TEA SALES**

### **AUCTION**

During the month of June 2020, higher sales volume amounting to 42.9 Million kgs of Kenyan tea was sold through Mombasa Auction compared to 34.7 Million kgs during the month of May and 21.9 Million kgs recorded in same period of last year. The average auction price for Kenyan tea during the month of June was much lower at USD 1.86 per Kg compared to 1.97 in May and USD 2.11 recorded in April 2020. Compared to June 2019, when the average price was USD 2.16 per Kg, the average price for the month of June 2020 price was also lower. This has also been the trend for the first half of the year, with the Auction prices remaining low at an average of USD 2.07 per Kg compared to USD 2.24 per kg during the same period last year owing to higher supply during the first quarter coupled with the effects of COVID-19 Pandemic on access to global markets in the second quarter. Apart from supply

disruptions, the Pandemic has also created global economic shocks thereby reducing consumer purchasing power. However, declining price trend is expected to change in the third quarter of the year following the gradual decline in production due to changes in weather pattern and anticipated increase in demand occasioned by ease of lockdown and movement restrictions by most countries.

Compared to the month of May, there was increased buying interest at the Auction from buyers representing Egypt, Yemen, Kazakhstan, Russia, and Saudi Arabia markets.

## **EXPORTS**

The total export volume for the month of June 2020 was 38 Million Kgs, a 20% increase against 31.7 Million Kgs recorded during the same period of last year. During the month of June, Kenya tea was shipped to forty six (46) export destinations compared to forty nine (49) destinations during the same period last year. Pakistan remained the leading export destination for Kenyan tea having imported 12.23 Million Kgs, accounting for 32% of the total export volume. Other key export destinations for Kenyan tea were Egypt (9.58 Million Kgs), UK (3.69 Million Kgs), UAE (1.81 Million Kgs), Russia (1.63 Million Kgs), Jordan (1.12 Million Kgs), Sudan (1.10 Million Kgs), Yemen (1.08 Million Kgs), Kazakhstan (1.01 Million Kgs), and Saudi Arabia (0.43 Million Kgs). There was significant increase in exports to traditional markets such as Egypt, Kazakhstan, Jordan and Saudi Arabia as well as in most emerging markets.

Access to some markets is still a challenge due to the impact of COVID-19 on commodity distribution and trading across the globe. Some of the key destinations are still facing market access challenges including Sudan, UAE, Afghanistan and Iran. Pakistan reopened some of its border points with Afghanistan, after they were closed in March. However, with most countries easing lockdowns and removal of movement restrictions, access of tea to the markets will be enhanced.

The total export volume for the period January-June 2020 was slightly lower by 1% at 250.6 Million Kgs compared to 252 Million Kgs recorded same period of last year.

## **LOCAL CONSUMPTION**

Local tea consumption for the month of June, 2020 stood at 3.39 Million Kgs against 4.15 Million Kgs for the same period of 2019 while cumulative tea consumption for the first half of 2020 was 20.50 Million Kgs against 21.27 Million Kgs for the same period of last year. Lower sales to-date is attributed to distribution and sales disruptions due to the containment measures put in place by the Government to mitigate against the spread of COVID-19 Pandemic.

**27<sup>th</sup> JULY, 2020**



**Table 2: Kenya Tea Exports by Destination (June 2020 vis-à-vis June 2019)**

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	12,230,462	10,322,058	1,908,404	18%
EGYPT	9,585,726	5,162,990	4,422,736	86%
UK	3,691,851	3,300,293	391,558	12%
UAE	1,812,668	2,192,558.00	-379,890	-17%
RUSSIA	1,638,385	1,801,982	-163,597	-9%
JORDAN	1,120,500		1,120,500	
SUDAN	1,107,088	1,557,393	-450,305	-29%
YEMEN	1,085,590	1,038,000	47,590	5%
KAZAKHSTAN	1,015,789	663,236	352,553	53%
SAUDI ARABIA	435,196	234,639	200,557	85%
CHINA	384,941	24,000	360,941	1504%
INDIA	357,261	233,102	124,159	53%
SWITZERLAND	355,890	456,000	-100,110	-22%
QATAR	319,976	152,380	167,596	110%
AFGHANISTAN	315,496	953,981	-638,485	-67%
NIGERIA	291,344	192,596	98,748	51%
IRELAND	285,752	155,656	130,096	84%
INDONESIA	265,512	139,141	126,371	91%
POLAND	244,280	350,308	-106,028	-30%
USA	242,338	96,000	146,338	152%
MALAYSIA	223,312	105,124	118,188	112%
UKRAINE	125,075	116,504	8,571	7%
SRI LANKA	118,624	54,400	64,224	118%
JAPAN	100,100	232,840	-132,740	-57%
NETHERLANDS	94,496	296,936	-202,440	-68%
SOMALIA	91,117	345,553	-254,436	-74%
SOUTH AFRICA	87,900	28,000	59,900	214%
GERMAN	78,000	74,548	3,452	5%
CHAD	54,812	41,035	13,777	34%
ERITREA	51,840		51,840	
UZBEKISTAN	51,600	42,000	9,600	23%
TURKEY	40,900	205,500	-164,600	-80%
MAURITIUS	25,800	22,000	3,800	17%
NEW ZEALAND	25,600	25,080	520	2%
AUSTRALIA	23,800	17,190	6,610	38%
BURKINA FASO	20,696	15,522	5,174	33%
KYRGYZSTAN	19,946	21,715	-1,769	-8%
SINGAPORE	11,816	8,000	3,816	48%
CHILE	11,035	170,005	-158,970	-94%
GABON	10,348		10,348	
AZERBAIJAN	10,237	27,903	-17,666	-63%
TAIWAN	8,140		8,140	
MALI	5,174		5,174	
SPAIN	2,450		2,450	
ISRAEL	1,456		1,456	
HONG KONG	1,400	22,680	-21,280	-94%
ARGENTINA		12,000	-12,000	-100%
CANADA		98,560	-98,560	-100%
CZECH REP.		100	-100	-100%
EPZ		34	-34	-100%
GHANA		46,800	-46,800	-100%
IRAN		532,715	-532,715	-100%
IVORY COAST		5,174	-5,174	-100%
MYANMAR		58,190	-58,190	-100%
OMAN		33,268	-33,268	-100%
VIET NAM		44,000	-44,000	-100%
TOTAL	38,081,719	31,729,688	6,352,031	20%

**Table 3: Kenya Tea Exports by Destination (Jan-June 2020 vis-à-vis Jan- June 2019)**

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	86,270,841	90,472,777	-4,201,936	-5%
EGYPT	48,290,650	50,737,114	-2,446,464	-5%
UK	26,652,441	22,294,070	4,358,371	20%
UAE	14,455,960	13,787,214	668,746	5%
RUSSIA	10,695,237	9,250,243	1,444,994	16%
SUDAN	10,502,788	10,640,813	-138,025	-1%
YEMEN	7,077,608	6,920,510	157,098	2%
KAZAKSTAN	6,044,043	3,772,253	2,271,790	60%
POLAND	3,895,723	2,745,957	1,149,766	42%
SAUDI ARABIA	3,855,086	3,193,725	661,361	21%
JORDAN	3,116,000	1,529,084	1,586,916	104%
AFGHANSTAN	2,911,758	5,924,262	-3,012,504	-51%
CHINA	2,135,530	1,183,012	952,518	81%
IRELAND	2,122,271	2,165,238	-42,967	-2%
TURKEY	1,874,020	1,349,340	524,680	39%
USA	1,632,160	1,130,212	501,948	44%
NIGERIA	1,593,312	2,678,927	-1,085,616	-41%
NETHERLANDS	1,559,586	1,773,252	-213,666	-12%
INDIA	1,504,816	1,554,292	-49,476	-3%
MALAYSIA	1,347,617	912,040	435,577	48%
INDONESIA	1,282,422	977,276	305,146	31%
IRAN	1,247,371	3,874,089	-2,626,718	-68%
UZBEKISTAN	1,081,085	324,950	756,135	233%
SWITZERLAND	1,066,807	3,345,714	-2,278,907	-68%
CHILE	987,044	569,259	417,785	73%
SOMALIA	854,576	1,637,469	-782,893	-48%
UKRAINE	850,975	702,887	148,088	21%
JAPAN	849,401	1,112,040	-262,639	-24%
QATAR	740,748	483,818	256,930	53%
SOUTH AFRICA	710,562	510,016	200,546	39%
SRI LANKA	409,392	406,783	2,609	1%
CHAD	359,394	544,359	-184,965	-34%
OMAN	310,628	405,119	-94,491	-23%
GERMANY	301,155	347,528	-46,373	-13%
CANADA	244,462	538,636	-294,174	-55%
GHANA	184,773	149,432	35,341	24%
AUSTRALIA	182,520	17,190	165,330	962%
DJIBOUTI	176,278	183,375	-7,097	-4%
TAIWAN	153,746	59,790	93,956	157%
BANGLADESH	144,000	874,627	-730,627	-84%
MAURITIUS	133,600	102,000	31,600	31%
MYANMAR	85,021	86,270	-1,249	-1%
SINGAPORE	68,816	98,595	-29,779	-30%
VIETNAM	59,844	88,000	-28,156	-32%
AZERBAIJAN	58,799	27,903	30,896	111%
BELGIUM	52,880	57,600	-4,720	-8%
ERITREA	51,840	129,920	-78,080	-60%
MOROCCO	48,000	8,071	39,929	495%
PERU	40,264		40,264	
NEW ZEALAND	38,400	101,360	-62,960	-62%
FRANCE	36,288		36,288	
BURKINA FASO	31,044	20,696	10,348	50%
LEBANON	26,840		26,840	
IVORY COAST	25,870	5,174	20,696	400%
ZAMBIA	25,025		25,025	
HONG KONG	24,158	56,700	-32,542	-57%
ISLE OF MAN	20,564		20,564	
KYRGYZSTAN	19,946	23,809	-3,863	-16%
ITALY	18,400	11,500	6,900	60%
BRAZIL	16,580	15,000	1,580	11%
FINLAND	13,200		13,200	
MALI	10,348		10,348	
GABON	10,348		10,348	
LITHUANIA	7,579	8,986	-1,407	-16%
TOGO	5,174		5,174	
ISRAEL	4,896		4,896	
MEXICO	2,634		2,634	
SPAIN	2,450		2,450	
CZECH REP.	100	300	-200	-67%
ARGENTINA		12,000	-12,000	-100%
EPZ		14,034	-14,034	-100%
GIBRALTAR		20,696	-20,696	-100%
GUINEA		16,416	-16,416	-100%
MOZAMBIQUE		7,800	-7,800	-100%
PALAU		15,332	-15,332	-100%
<b>TOTAL</b>	<b>250,613,693</b>	<b>252,006,854</b>	<b>-1,393,161</b>	<b>-1%</b>

