



# AGRICULTURE AND FOOD AUTHORITY

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## **KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR MAY 2020**

### **PRODUCTION**

Tea production for the month of May 2020 declined by 5% to 47 Million Kgs from 49.65 Million Kgs recorded during the month of April. This follows significant reduction in output in some tea growing areas in the East of Rift (Kiambu, Muranga, Kirinyaga and Nyeri) and West of Rift (Kericho and Nandi), respectively owing to gradual decline in rainfall amounts. In the East of Rift, precipitation waned gradually from the second week of May to less than 17mm daily with Kiambu and Muranga/Kirinyaga/Nyeri regions recording the highest drop. Within the West of Rift, Kericho experienced lower daily average amounts of rainfall that ranged from of 75mm-135 mm while Nandi experienced a significant drop to an average of 46.3mm that was well distributed during the month.

Compared to the month of May 2019, which recorded much lower production at 37.75 Million Kgs due to the effects of dry weather conditions, the output for May 2020 was higher by 24%. Production within the West of Rift increased by 25% from 23.4 Million Kgs to 29.2 Million Kgs while that of the East of Rift was higher by 24% from 14.3 Million Kgs to 17.7 Million Kgs. Across the sub-sectors, production within the Smallholder sub-sector increased by 27% from 22.9 Million Kgs to 29.1 Million Kgs while that of the Plantation sub-sector was up by 21% from 14.7 Million Kgs to 17.8 Million Kgs. Cumulative production for the first five months of the year (Jan-May)

was higher by 49% to stand at 254.29 Million Kgs against 170.18 Million Kgs recorded during the corresponding period of 2019.

**Table 1: Production by Sub-Sector and Region (2020 vis-à-vis 2019)**

Sector	Region	May 2020	May 2019	Variance +/-	Var.(%)	Jan - May 2020	Jan - May 2019	Variance +/-	Var.(%)
Plantation	West of Rift	16,434,099	14,020,340	2,413,759	17%	89,652,999	63,167,137	26,485,862	42%
	East of Rift	1,423,181	779,394	643,787	83%	9,108,081	5,419,770	3,688,311	68%
	Total	17,857,280	14,799,734	3,057,546	21%	98,761,080	68,586,907	30,174,173	44%
Smallholder	West of Rift	12,812,850	9,395,155	3,417,695	36%	65,420,890	42,710,064	22,710,826	53%
	East of Rift	16,333,804	13,563,752	2,770,052	20%	90,117,733	58,886,224	31,231,509	53%
	Total	29,146,654	22,958,907	6,187,747	27%	155,538,623	101,596,288	53,942,335	53%
Plantation & Smallholder	West of Rift	29,246,949	23,415,495	5,831,454	25%	155,073,889	105,877,201	49,196,688	46%
	East of Rift	17,756,985	14,343,146	3,413,839	24%	99,225,814	64,305,994	34,919,820	54%
	Total	47,003,934	37,758,641	9,245,293	24%	254,299,703	170,183,195	84,116,508	49%

## **TEA SALES**

### **AUCTION**

During the month of May 2020, 34.7 Million kgs of Kenyan tea was sold through Mombasa Auction against 39.20 Million kgs Million kgs during the month of April and 18.37 Million kgs recorded in same period of last year. Owing to higher supply coupled with the effects of COVID-19 pandemic on access to global markets, the average auction price for Kenyan tea during the month of May was lower at USD 1.97 per Kg compared to USD 2.11 per Kg recorded in April 2020 and 2.39 per Kg in May 2019. Similarly, the Average Auction price for the period January-May 2020 was also lower at 2.11 per Kg compared to USD 2.25 per kg for the same period of last year.

During the month, there was reduced and selective buying interest of tea at the Auction by Afghanistan, Yemen, Russian and other CIS countries as well as Iranian buyers.

### **EXPORTS**

The total export volume for the month of May 2020 was 40.1 Million Kgs, 2% increase against 39.16 Million Kgs recorded during the same period of last year. During the month, Kenya tea was shipped to forty two (42) export destinations compared to forty six (46) destinations for the same period last year. Amongst these markets, Pakistan was the leading export destination for Kenyan tea having imported 15.74 Million Kgs, accounting for 39% of the total export volume. Other key export destinations for Kenyan tea were Egypt (6.22 Million Kgs), UK (4.42 Million Kgs),

Sudan (2.27 Million Kgs), UAE (2.04 Million Kgs), Russia (1.46 Million Kgs), Yemen (0.85 Million Kgs), China (0.74 Million Kgs), (Kazakhstan 0.73 Million Kgs), and Poland (0.65 Million Kgs).

Access to most markets is still a challenge due to the impact of COVID-19 on commodity trading and distribution across the globe. Some of the key destinations facing market access challenge include Egypt, UAE, Yemen, Afghanistan and Iran. The coronavirus outbreak prompted Pakistan to seal borders with all neighboring countries in March in a bid to limit the regional spread of the disease. Afghanistan which is a landlocked country that relies heavily on Pakistan as a transit corridor for its imported goods has therefore been hard hit on tea imports.

Amongst the emerging markets that recorded significantly higher tea imports from Kenya include Switzerland, India, Netherlands, Jordan, Bangladesh, China, Canada and Oman.

The total export volume for the period January-May 2020 stood at 212.53 Million Kgs compared to 220.28 Million Kgs recorded same period of last year.

### **LOCAL CONSUMPTION**

Local tea consumption for May stood at 2.85 Million Kgs against 2.35 Million Kgs for the same period of 2019 while cumulative tea consumption for the first five months up to May 2020 was 15.16 Million Kgs against 15.90 Million Kgs for the same period of last year.

30<sup>th</sup> JUNE, 2020

**Table 2: Kenya Tea Exports by Destination (May 2020 vis-à-vis May 2019)**

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	15,746,919.50	13,824,860	1,922,060	14%
EGYPT	6,227,091.00	8,223,924	-1,996,833	-24%
UK	4,420,215.00	2,659,751	1,760,464	66%
SUDAN	2,274,724.00	1,654,520	620,204	37%
UAE	2,042,930.00	2,282,730	-239,800	-11%
RUSSIA	1,462,716.00	1,317,769	144,947	11%
YEMEN	853,839.00	1,299,375	-445,536	-34%
CHINA	740,740.00	136,750	603,990	442%
KAZAKHSTAN	738,311.00	509,435	228,876	45%
POLAND	655,208.00	549,108	106,100	19%
SAUDI ARABIA	649,580.00	379,974	269,606	71%
JORDAN	528,000.00	325,500	202,500	62%
CHILE	415,289.00	100,219	315,070	314%
INDIA	392,053.00	416,390	-24,337	-6%
TURKEY	320,116.00	185,512	134,604	73%
UZBEKISTAN	289,363.00	24,000	265,363	1106%
SOMALIA	252,642.00	317,093	-64,451	-20%
INDONESIA	243,650.00	69,544	174,106	250%
AGHANSTAN	200,920.00	1,299,440	-1,098,520	-85%
IRAN	182,835.00	826,390	-643,555	-78%
MALAYSIA	181,221.00	155,112.00	26,109	17%
IRELAND	164,854.00	217,983	-53,129	-24%
QATAR	158,896.00	75,898	82,998	109%
USA	110,480.60	222,256	-111,775	-50%
JAPAN	96,375.00	103,550	-7,175	-7%
NETHERLANDS	94,730.00	369,716	-274,986	-74%
GHANA	85,460.00		85,460	
NIGERIA	84,000.00	165,520	-81,520	-49%
SOUTH AFRICA	73,482.00	66,320	7,162	11%
UKRAINE	69,993.00	126,719	-56,726	-45%
GERMANY	67,964.00	25,798	42,166	163%
SWITZERLAND	49,000.00	484,636	-435,636	-90%
MAURITIUS	47,800.00		47,800	
CANADA	34,142.00	106,860	-72,718	-68%
CHAD	31,262.00	74,400	-43,138	-58%
DJIBOUTI	24,315.00	20,400	3,915	19%
SRI LANKA	24,000.00	80,876	-56,876	-70%
OMAN	23,160.00	69,578	-46,418	-67%
AZERBAIJAN	18,386.00		18,386	
TAIWAN	18,000.00	14,400	3,600	25%
IVORY COAST	5,174.00		5,174	
ISRAEL	3,440.00		3,440	
BRAZIL		6,000	-6,000	-100%
EPZ				
GUINEA				
HONG KONG				
LITHUANIA				
NEW ZEALAND		12,800	-12,800	-100%
SINGAPORE		5,100	-5,100	-100%
BANGLADESH		274,585	-274,585	-100%
BELGIUM		12,320	-12,320	-100%
BURKINA FASO		5,174	-5,174	-100%
CZECH REP		100	-100	-100%
GIBRALTAR		20,696	-20,696	-100%
VIETNAM		44,000	-44,000	-100%
<b>TOTAL</b>	<b>40,103,276.10</b>	<b>39,163,081</b>	<b>940,195</b>	<b>2%</b>



**Table 3: Kenya Tea Exports by Destination (Jan- May 2020 vis-à-vis Jan- May 2019)**

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	74,040,379	80,150,719	- 6,110,340	-8%
EGYPT	38,704,924	45,574,124	- 6,869,200	-15%
UK	22,960,590	18,993,777	3,966,813	21%
UAE	12,643,292	11,594,656	1,048,636	9%
SUDAN	9,395,700	9,083,420	312,280	3%
RUSSIA	9,056,852	7,448,261	1,608,591	22%
YEMEN	5,992,018	5,882,510	109,508	2%
KAZAKSTAN	5,028,254	3,109,017	1,919,237	62%
POLAND	3,651,443	2,395,649	1,255,794	52%
SAUDI ARABIA	3,419,890	2,959,086	460,804	16%
AFGHANISTAN	2,596,262	4,970,281	- 2,374,019	-48%
JORDAN	1,995,500	1,529,084	466,416	31%
IRELAND	1,836,519	2,009,582	- 173,063	-9%
TURKEY	1,833,120	1,143,840	689,280	60%
CHINA	1,750,589	1,159,012	591,577	51%
NETHERLANDS	1,465,090	1,476,316	- 11,226	-1%
USA	1,389,822	1,034,212	355,610	34%
NIGERIA	1,301,968	2,486,331	- 1,184,364	-48%
IRAN	1,247,371	3,341,374	- 2,094,003	-63%
INDIA	1,147,555	1,321,190	- 173,635	-13%
MALAYSIA	1,124,305	806,916	317,389	39%
UZBEKISTAN	1,029,485	282,950	746,535	264%
INDONESIA	1,016,910	838,135	178,775	21%
CHILE	976,009	399,254	576,755	144%
SOMALIA	763,459	1,291,916	- 528,457	-41%
JAPAN	749,301	879,200	- 129,899	-15%
UKRAINE	725,900	586,383	139,517	24%
SWITZERLAND	710,917	2,889,714	- 2,178,797	-75%
SOUTH AFRICA	622,662	482,016	140,646	29%
QATAR	420,772	331,438	89,334	27%
OMAN	310,628		310,628	
CHAD	304,582	503,323	- 198,741	-39%
SRI LANKA	290,768	371,851	- 81,083	-22%
CANADA	244,462	440,076	- 195,614	-44%
GERMANY	223,155	272,980	- 49,825	-18%
GHANA	184,773	102,632	82,141	80%
DJIBOUTI	176,278	183,375	- 7,097	-4%
AUSTRALIA	158,720		158,720	
TAIWAN	145,606	59,790	85,816	144%
BANGLADESH	144,000	874,627	- 730,627	-84%
MAURITIUS	107,800	80,000	27,800	35%
MYANMAR	85,021	28,080	56,941	203%
VIETNAM	59,844	44,000	15,844	36%
BELGIUM	52,880	57,600	- 4,720	-8%
AZERBAIJAN	48,562	10,515	38,047	362%
MOROCCO	48,000	8,071	39,929	495%
SINGAPORE	57,000	90,595	- 33,595	-37%
PERU	40,264		40,264	
FRANCE	36,288		36,288	
LEBANON	26,840		26,840	
IVORY COAST	25,870		25,870	
ZAMBIA	25,025		25,025	
HONG KONG	22,758	34,020	- 11,262	-33%
ISLE OF MAN	20,564		20,564	
ITALY	18,400	11,500	6,900	60%
BRAZIL	16,580	15,000	1,580	11%
FINLAND	13,200		13,200	
NEW ZEALAND	12,800	76,280	- 63,480	-83%
BURKINA FASO	10,348	5,174	5,174	100%
LITHUANIA	7,579	8,986	- 1,407	-16%
TOGO	5,174		5,174	
MALI	5,174		5,174	
ISRAEL	3,440		3,440	
MEXICO	2,634		2,634	
CZECH REP.	100	200	- 100	
EPZ		14,000	- 14,000	-100%
ERITREA		129,920	- 129,920	-100%
GIBRALTAR		20,696	- 20,696	-100%
GUINEA		16,416	- 16,416	-100%
KYRGYZSTAN		2,094	- 2,094	-100%
MOZAMBIQUE		7,800	- 7,800	-100%
PALAU		15,332	- 15,332	-100%
SRI LANKA		352,383	- 352,383	-100%
<b>TOTAL</b>	<b>212,531,974</b>	<b>220,287,679</b>	<b>- 6,110,340</b>	<b>-8%</b>

