



# AGRICULTURE AND FOOD AUTHORITY

## TEA DIRECTORATE

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## **KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR AUGUST 2019**

### **PRODUCTION**

Tea production for the month of August 2019 decreased marginally to 37.20 Million Kgs compared to 37.43 Million Kgs recorded during the corresponding month of 2018. Lower production was attributed to less precipitation recorded in the tea growing regions particularly in the West of Rift, consequent to which the region's output declined from 27.45 Million Kgs to 27.15 Million Kgs. Production within the East of Rift increased marginally from 9.97 Million Kgs to 10.05 Million Kgs. Notably, owing to improved wet weather conditions experienced in all tea growing areas, production for the month of August was however higher than that of July 2019, which stood at 31.45 Million Kgs. Across the sub-sectors, production within the Smallholder sub-sector recorded increased production from 17.82 Million Kgs to 19.32 Million Kgs while that of the Plantation sub-sector decreased from 19.60 Million Kgs to 17.87 Million Kgs.

Cumulative production for the period January – August 2019 was 7.39% lower at 281.26 Million Kgs against 303.70 Million Kgs recorded during the corresponding period of 2018 owing to severe hot and dry weather conditions and late onset of the Long rains experienced during the first quarter of the year as well as depressed rainfall conditions during the month of April and May. West of Rift region was the most affected with output having dropped by 8.28%. The decline in the East of Rift over the eight months period was 5.56%.

**Table 1: Production by Sub-Sector and Region (2019 vis-à-vis 2018)**

PRODUCTION (KGS)		August 2019	August 2018	Variance	Var.(%)	Jan - Aug 2019	Jan - Aug 2018	Variance	Var.(%)
Plantation	West of Rift	16,607,802	18,207,243	- 1,599,441	- 8.78%	113,446,761	124,566,554	- 11,119,793	- 8.93%
	East of Rift	1,267,504	1,396,638	- 129,134	- 9.25%	9,331,133	9,601,717	- 270,584	- 2.82%
	<b>Total</b>	<b>17,875,306</b>	<b>19,603,881</b>	<b>- 1,728,575</b>	<b>- 8.82%</b>	<b>122,777,894</b>	<b>134,168,271</b>	<b>- 11,390,377</b>	<b>- 8.49%</b>
Smallholder	West of Rift	10,542,240	9,250,036	1,292,204	13.97%	73,926,498	79,721,106	- 5,794,608	- 7.27%
	East of Rift	8,782,673	8,578,679	203,994	2.38%	84,562,531	89,816,481	- 5,253,950	- 5.85%
	<b>Total</b>	<b>19,324,913</b>	<b>17,828,715</b>	<b>1,496,198</b>	<b>8.39%</b>	<b>158,489,029</b>	<b>169,537,587</b>	<b>- 11,048,558</b>	<b>- 6.52%</b>
Plantation & Smallholder	West of Rift	27,150,042	27,457,279	- 307,237	- 1.12%	187,373,259	204,287,660	- 16,914,401	- 8.28%
	East of Rift	10,050,177	9,975,317	74,860	0.75%	93,893,664	99,418,198	- 5,524,534	- 5.56%
	<b>Total</b>	<b>37,200,219</b>	<b>37,432,596</b>	<b>- 232,377</b>	<b>- 0.62%</b>	<b>281,266,923</b>	<b>303,705,858</b>	<b>- 22,438,935</b>	<b>- 7.39%</b>

## **TEA SALES**

### **AUCTION**

During the month, 21.70 Million kgs of Kenyan tea was sold through Mombasa Auction against 25.14 Million kgs recorded in August 2018. The average tea auction prices for Kenyan tea for the month of August 2019 was USD 2.11 per Kg compared to USD 2.40 which was recorded during the corresponding month of 2018.

The Average Auction price for the period January- August 2019 stood at USD 2.19 per Kg compared to 2.68 per kg for the same period of last year.

### **EXPORTS**

The total export volume for the month of August 2019 was 44.67 Million Kgs compared to 38.53 Million Kgs recorded same period of last year, representing a 16% increase. During the month, Kenya tea was shipped to forty nine (49) export destinations compared to forty one (41) destinations for the same period of last year. Amongst these markets, Pakistan was the leading export destination for Kenyan tea having imported 13.73 Million Kgs, accounting for 31% of the total export volume. Other key export destinations for Kenyan tea were Egypt (10.10 Million Kgs), UK (4.18 Million Kgs), Sudan (2.79 Million Kgs), Russia (1.67 Million Kgs), UAE (1.60 Million Kgs), Yemen (1.57 Million Kgs), Afghanistan (1.25 Million Kgs), Kazakhstan (1.22 Million kgs) and Poland (0.72 Million Kgs).

Amongst the emerging markets that recorded significantly higher tea imports from Kenya included Ireland, Somalia, Saudi Arabia, Japan, Malaysia, USA, China, Turkey, Ukraine, India, Canada, Uzbekistan and Germany.

The total export volume for the period January-August 2019 stood at 337.29 Million Kgs compared to 311.62 Million Kgs recorded same period of last year.

**LOCAL SALES**

Local tea Sales for August 2019 stood at 3.85 Million Kgs against 3.06 Million Kgs for the corresponding period of 2018 while cumulative tea sales for the eight months upto August 2019 was 27.98 Million Kgs against 26.77 Million Kgs for the same period of last year.

30<sup>th</sup> SEPTEMBER, 2019

**Table 3: Kenya Tea Exports by Destination (August 2019 vis-à-vis August 2018)**

DESTINATION	2019 - QUANTITY (KGS)	2018 - QUANTITY (KGS)	QUANTITY diff	%AGE variance
PAKISTAN	13,738,627	13,337,308	401,319	3%
EGYPT	10,104,232	8,031,068	2,073,164	26%
UK	4,188,679	2,745,440	1,443,239	53%
SUDAN	2,795,245	1,516,286	1,278,960	84%
RUSSIA	1,673,716	1,538,606	135,110	9%
UAE	1,601,144	3,909,785	- 2,308,641	-59%
YEMEN	1,574,290	720,000	854,290	119%
AFGHANISTAN	1,257,574	946,021	311,553	33%
KAZAKHSTAN	1,228,268	404,595	823,673	204%
POLAND	727,680	694,188	33,492	5%
IRAN	534,534	591,115	- 56,581	-10%
NETHERLANDS	463,193	368,112	95,081	26%
IRELAND	457,206	212,608	244,598	115%
SOMALIA	436,393	95,220	341,173	358%
SAUDI ARABIA	397,163	311,609	85,554	27%
JAPAN	370,000	212,434	157,566	74%
MALAYSIA	336,919	133,176	203,743	153%
USA	331,924	149,182	182,742	122%
CHINA	318,762	80,344	238,418	297%
TURKEY	260,256	232,351	27,905	12%
NIGERIA	248,228	539,269	- 291,041	-54%
UKRAINE	212,388	123,072	89,316	73%
INDONESIA	193,284	269,770	- 76,486	-28%
QATAR	185,580	-	185,580	0%
JORDAN	130,000	308,750	- 178,750	-58%
INDIA	127,849	66,170	61,679	93%
CANADA	95,400	78,242	17,158	22%
SWITZERLAND	93,700	362,944	- 269,244	-74%
GHANA	76,800	-	76,800	0%
UZBEKISTAN	71,700	49,900	21,800	44%
SOUTH AFRICA	67,772	116,557	- 48,785	-42%
SRI LANKA	52,240	53,860	- 1,620	-3%
VIETNAM	44,000	-	44,000	0%
CHILE	40,256	-	40,256	0%
OMAN	40,008	102,424	- 62,416	-61%
GERMANY	36,020	5,250	30,770	586%
BELGIUM	24,800	-	24,800	0%
ISRAEL	24,000	-	24,000	0%
HONG KONG	21,147	22,976	- 1,829	-8%
TAIWAN	18,000	-	18,000	0%
DJIBOUTI	14,000	48,000	- 34,000	-71%
SINGAPORE	14,000	-	14,000	0%
MOROCCO	11,109	-	11,109	0%
GREECE	10,210	11,000	- 790	-7%
MAURITIUS	5,500	25,000	- 19,500	-78%
TOGO	5,174	-	5,174	0%
KYRGYZSTAN	4,559	-	4,559	0%
CHAD	4,378	46,732	- 42,354	-91%
AZERBAIJAN	3,544	-	3,544	0%
TANZANIA	-	45,552	- 45,552	0%
MYAMAR	-	16,689	- 16,689	0%
BRAZIL	-	9,000	- 9,000	0%
EPZ	-	1,000	- 1,000	0%
<b>TOTAL</b>	<b>44,671,451</b>	<b>38,531,604</b>	<b>6,139,847</b>	<b>16%</b>

**Table 3: Kenya Tea Exports by Destination (Jan- Aug 2019 vis-à-vis Jan- Aug 2018)**

DESTINATION	2019 - QUANTITY (KGS)	2018 - QUANTITY (KGS)	QUANTITY diff	%age variance
PAKISTAN	119,524,576	113,067,680	6,456,896	6%
EGYPT	67,160,215	44,958,512	22,201,703	49%
UK	30,783,059	31,153,865	- 370,806	-1%
UAE	16,676,800	23,362,562	- 6,685,762	-29%
SUDAN	15,625,429	11,578,513	4,046,916	35%
RUSSIA	12,051,460	13,516,520	- 1,465,060	-11%
YEMEN	10,110,900	9,906,360	204,540	2%
AFGHANISTAN	8,166,352	8,749,867	- 583,515	-7%
KAZAKSTAN	6,011,533	5,072,341	939,192	19%
IRAN	4,756,240	3,154,546	1,601,694	51%
SAUDI ARABIA	4,189,067	3,490,813	698,254	20%
POLAND	3,643,825	4,463,086	- 819,261	-18%
SWITZERLAND	3,531,504	3,048,448	483,056	16%
NIGERIA	3,012,155	3,611,034	- 598,879	-17%
IRELAND	2,932,120	1,932,111	1,000,009	52%
NETHERLANDS	2,587,969	1,158,998	1,428,971	123%
SOMALIA	2,378,874	2,584,441	- 205,567	-8%
INDIA	2,310,688	1,022,567	1,288,121	126%
JORDAN	1,916,933	1,807,677	109,256	6%
TURKEY	1,761,724	2,627,454	- 865,730	-33%
JAPAN	1,753,202	1,634,271	118,931	7%
CHINA	1,685,718	691,397	994,321	144%
INDONESIA	1,615,080	1,548,408	66,672	4%
USA	1,601,387	2,037,782	- 436,395	-21%
MALAYSIA	1,418,018	885,940	532,078	60%
CHILE	1,165,972	1,838,998	- 673,026	-37%
UKRAINE	1,148,700	1,050,940	97,760	9%
BANGLADESH	874,627	152,772	721,855	473%
CHAD	755,436	451,725	303,711	67%
QATAR	710,439	-	710,439	0%
SOUTH AFRICA	652,228	480,230	171,998	36%
CANADA	650,364	495,236	155,128	31%
SRI LANKA	500,623	541,025	- 40,402	-7%
OMAN	492,263	311,400	180,863	58%
UZBEKISTAN	464,164	460,496	3,668	1%
GERMANY	455,688	414,670	41,018	10%
ERITREA	259,920	169,204	90,716	54%
GHANA	226,232	327,240	- 101,008	-31%
SOUTH SUDAN	200,357	173,097	27,260	16%
DJIBOUTI	197,375	421,236	- 223,861	-53%
MAURITIUS	185,000	121,465	63,535	52%
SINGAPORE	140,995	76,268	64,727	85%
VIETNAM	132,000	130,312	1,688	1%
MYANMAR	112,143	24,788	87,355	352%
BEIGIUM	107,600	17,840	89,760	503%
NEW ZEALAND	101,360	407,932	- 306,572	-75%
TAIWAN	95,790	168,715	- 72,925	-43%
HONG KONG	77,847	164,387	- 86,540	-53%
EPZ	74,034	5,646,738	- 5,572,704	-99%
AZERBAIJAN	31,447	42,706	- 11,259	-26%
KYRGYZSTAN	28,368	21,347	7,021	33%
ISRAEL	24,000	4,074	19,926	489%
BRAZIL	21,000	119,269	- 98,269	-82%
GIBRALTAR	20,696	-	20,696	0%
BURKINA FASO	20,696	-	20,696	0%
MOROCCO	19,180	29,496	- 10,316	-35%
AUSTRALIA	17,190	2,292	14,898	650%
GUINEA	16,416	21,881	- 5,465	-25%
ITALY	32,200	18,288	13,912	76%
PALAU	15,332	-	15,332	0%
ARGENTINA	12,000	-	12,000	0%
GREECE	10,210	15,660	- 5,450	-35%
MACAU	10,000	7,500	2,500	33%
LITHUANIA	8,986	7,500	1,486	20%
MOZAMBIQUE	7,800	-	7,800	0%
IVORY COAST	5,174	-	5,174	0%
TOGO	5,174	-	5,174	0%
CZECH REPUBLIC	300	150	150	0%
BOTSWANA	-	100	- 100	0%
BULGARIA	-	5,156	- 5,156	0%
COMOROS	-	3,125	- 3,125	0%
D R CONGO	-	16,409	- 16,409	0%
DUTY FREE SHOPS	-	1,476	- 1,476	0%
FRANCE	-	218	- 218	0%
GEORGIA	-	28,610	- 28,610	0%
GRENANDA	-	24,830	- 24,830	0%
IRAQ	-	2	- 2	0%
KOREA	-	616	- 616	0%
KUWAIT	-	3,054	- 3,054	0%
LATVIA	-	9,400	- 9,400	0%
LIBERIA	-	90	- 90	0%
MALI	-	3	- 3	0%
NORWAY	-	896	- 896	0%
RWANDA	-	2,027	- 2,027	0%
SEYCHELLES	-	3,360	- 3,360	0%
TANZANIA	-	96,239	- 96,239	0%
UGANDA	-	31,506	- 31,506	0%
<b>TOTAL</b>	<b>337,292,154</b>	<b>311,629,187</b>	<b>25,662,967</b>	<b>8%</b>

