



AGRICULTURE AND FOOD AUTHORITY

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KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR JULY 2018

1.0 PRODUCTION

Tea production for the month of July 2018 was 35.27 Million Kgs, against 31.56 Million Kgs recorded during the corresponding month of 2017. Increased production was largely attributed to the continued precipitation in tea growing areas in the West and East of Rift particularly in Kericho, Bomet, Nandi, Nyamira, Kisii, Muranga, Nyeri, Kirinyaga and Kiambu counties. Consequently, output Within the West of Rift rose from 24.56 Million Kgs to 26.52 Million Kgs while that of the East of Rift increased from 6.99 Million Kgs to 8.75 Million Kgs. Higher production was recorded within Smallholder sub-sector with output increasing from 14.05 Million Kgs to 16.84 Million Kgs. Similarly, production within the Plantation sub-sector increased from 17.51 Million Kgs to 18.43 Million Kgs. However, total production from May to July continued to decline as compared to that of April owing to continued cold weather conditions.

Cumulatively, production for the period January-July 2018 was significantly higher by 14% to stand at 266.27 Million Kgs against 232.47 Million Kgs recorded during the corresponding period of 2017 owing to good weather conditions.

Table 1: Tea Production by Sub-Sector and Region (2018 vis-à-vis 2017)

Sector	Region	July 2018	July 2017	Variance	Var.(%)	Jan - July 2018	Jan - July 2017	Variance +/-	Var.(%)
Plantation	West of Rift	17,292,180	16,526,449	765,731	4.63%	106,359,311	94,700,615	11,658,696	12.31%
	East of Rift	1,142,588	984,367	158,221	16.07%	8,205,079	8,316,335	- 111,256	-1.34%
	Total	18,434,768	17,510,816	923,952	5.28%	114,564,390	103,016,950	11,547,440	11.21%
Smallholder	West of Rift	9,233,981	8,042,455	1,191,526	14.82%	70,471,068	58,049,704	12,421,364	21.40%
	East of Rift	7,609,411	6,012,157	1,597,254	26.57%	81,237,802	71,411,517	9,826,285	13.76%
	Total	16,843,392	14,054,612	2,788,780	19.84%	151,708,870	129,461,221	22,247,649	17.18%
Plantation & Smallholder	West of Rift	26,526,161	24,568,904	1,957,257	7.97%	176,830,379	152,750,319	24,080,060	15.76%
	East of Rift	8,751,999	6,996,524	1,755,475	25.09%	89,442,881	79,727,852	9,715,029	12.19%
	Total	35,278,160	31,565,428	3,712,732	11.76%	266,273,260	232,478,171	33,795,089	14.54%

2.0 SALES

AUCTION

During the month of July 2018, 33.79 Million kgs of Kenyan tea was sold through Mombasa Auction against 29.96 Million kgs recorded in July 2017. Owing to higher supply, the average auction prices for Kenyan tea for the month of July 2018 was lower at USD 2.49 per Kg against USD 2.55 recorded during the month of June and USD 3.14 for the corresponding period of last year.

Cumulative average price for first seven months of 2018 was also lower at USD 2.71 per Kg compared to USD 3.00 for the corresponding period of 2017.

EXPORTS

The total export volume for the month of July 2018 was 31.52 Million Kgs compared to 36.23 Million Kgs recorded same period of last year, representing a 13% decrease. During the month, Kenya tea was shipped to forty one (41) export destinations compared to forty three (43) destinations for the same period of last year. Amongst these markets, Pakistan was the leading export destination for Kenyan tea having imported 9.25 Million Kgs, accounting for 29% of the total export volume. Other key export destinations for Kenyan tea were Egypt (5.59 Million Kgs), Afghanistan (3.22 Million Kgs), UK (2.60 Million Kgs), Russia (1.89 Million Kgs), Sudan (1.19 Million Kgs), Yemen (1.17 Million Kgs), Saudi Arabia (0.67 Million kgs), Kazakhstan (0.65 Million Kgs) and Switzerland (0.65 million Kgs). The ten export destinations, most of which which are traditional markets for Kenyan tea accounted for 85% of Kenya tea export volume. Amongst the markets that recorded higher tea imports from Kenya included Egypt, UK, Afghanistan and Russia while Saudi Arabia and Switzerland joined the top ten export destinations. Emerging markets that recorded significantly higher tea imports from Kenya included Jordan, Ukraine, Chile, Sri-Lanka, Indonesia, China, Malaysia, Mauritius, Hong Kong, Morocco, Guinea and Gorgia.

The total export volume for the period January-July 2018 was 273.09 Million Kgs compared to 257.38 Million Kgs recorded same period of last year.

LOCAL CONSUMPTION

Local tea consumption for July 2018 stood at 3.75 Million Kgs against 3.31 Million Kgs for the corresponding period of 2017 while cumulative tea consumption for the seven month period upto July 2018 stood at 19.95 Million Kgs against 21.24 Million Kgs for the corresponding period of 2017.

23RD AUGUST, 2018

Table 2: Kenya Tea Exports by Destination (July 2018 vis-à-vis July 2017)

TEA INDUSTRY PERFORMANCE REPORT JULY 2018

DESTINATION	2018 - QUANTITY KGS	2017 - QUANTITY KGS	QUANTITY KGS	%AGE VARIANCE
PAKISTAN	9,254,998	13,106,849	-3,851,851	-29%
EGYPT	5,595,523	4,984,547	610,976	12%
AFGHANSTAN	3,220,907	867,907	2,353,000	271%
UK	2,600,873	3,018,998	-418,125	-14%
RUSSIA	1,896,462	1,311,696	584,767	45%
SUDAN	1,197,087	2,603,607	-1,406,520	-54%
YEMEN	1,175,000	1,585,370	-410,370	-26%
SAUDI ARABIA	672,744	252,120	420,624	167%
KAZAKHSTAN	657,983	656,822	1,161	0%
SWITZERLAND	653,260	428,400	224,860	52%
POLAND	589,992	933,940	-343,948	-37%
IRAN	479,298	260,150	219,148	84%
NIGERIA	403,200	666,964	-263,764	-40%
UAE	364,600	2,186,869	-1,822,269	-83%
TURKEY	323,053	384,026	-60,973	-16%
JORDAN	262,000	148,250	113,750	77%
NEW ZEALAND	248,264	-	248,264	0%
UKRAINE	247,786	112,791	134,995	120%
CHILE	243,660	116,776	126,884	109%
SRI LANKA	130,214	64,632	65,582	101%
JAPAN	128,900	204,351	-75,451	-37%
NETHERLANDS	121,780	446,988	-325,208	-73%
INDONESIA	119,948	80,940	39,008	48%
IRELAND	116,378	231,387	-115,009	-50%
CHINA	115,492	30,374	85,118	280%
CANADA	108,640	98,880	9,760	10%
USA	90,822	357,714	-266,892	-75%
INDIA	90,618	57,752	32,866	57%
MALAYSIA	82,957	40,600	42,357	104%
SOMALIA	75,773	378,180	-302,407	-80%
OMAN	73,875	167,364	-93,489	-56%
CHAD	45,900	-	45,900	0%
MAURITIUS	45,000	22,000	23,000	105%
GERMANY	27,200	58,868	-31,668	-54%
SINGAPORE	26,000	-	26,000	0%
DJIBOUTI	14,000	32,000	-18,000	-56%
HONG KONG	11,500	71,147	-59,647	-84%
MOROCCO	6,580	-	6,580	0%
GUINEA	5,472	-	5,472	0%
GEORGIA	4,960	-	4,960	0%
CHECH REP	50	7,445	-7,395	-99%
AUSTRALIA	-	123,464	-123,464	0%
BELGIUM	-	812	-812	0%
GABON	-	1,600	-1,600	0%
ITALY	-	9,320	-9,320	0%
LATVIA	-	14,032	-14,032	0%
MYANMAR	-	54,000	-54,000	0%
SOUTH AFRICA	-	39,979	-39,979	0%
TAIWAN	-	12,400	-12,400	0%
TOTAL	31,528,749	36,232,311	-4,703,562	-13%

Table 3: Kenya Tea Exports by Destination (Jan- July 2018 vis-à-vis Jan- July 2017)

DESTINATION	2018 - QUANTITY KGS	2017 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	99,730,372	101,778,235	-2,047,863	-2%
EGYPT	36,927,444	36,507,607	419,837	1%
UK	28,408,425	22,775,290	5,633,135	25%
UAE	19,452,777	16,460,350	2,992,427	18%
RUSSIA	11,977,914	10,253,861	1,724,053	17%
SUDAN	10,062,227	13,756,121	-3,693,894	-27%
YEMEN	9,186,360	8,979,270	207,090	2%
AFGHANISTAN	7,803,846	7,036,556	767,290	11%
EPZ	5,645,738	-	5,645,738	0%
KAZAKHSTAN	4,667,746	4,447,890	219,856	5%
POLAND	3,768,898	3,544,703	224,195	6%
SAUDI ARABIA	3,179,204	2,953,788	225,416	8%
NIGERIA	3,071,765	2,032,871	1,038,894	51%
SWITZERLAND	2,685,504	1,154,940	1,530,564	133%
IRAN	2,563,431	2,138,524	424,907	20%
SOMALIA	2,489,221	1,200,497	1,288,724	107%
TURKEY	2,395,103	1,345,595	1,049,508	78%
USA	1,888,600	3,205,124	-1,316,524	-41%
CHILE	1,838,998	942,466	896,532	95%
IRELAND	1,719,503	2,064,431	-344,928	-17%
JORDAN	1,498,927	1,910,250	-411,323	-22%
JAPAN	1,421,837	942,849	478,988	51%
INDONESIA	1,278,638	1,048,659	229,979	22%
INDIA	956,397	1,606,786	-650,389	-40%
UKRAINE	927,868	987,935	-60,067	-6%
NETHERLANDS	790,886	1,807,248	-1,016,362	-56%
MALAYSIA	752,764	648,820	103,944	16%
CHINA	611,053	801,170	-190,117	-24%
SRI LANKA	487,165	654,817	-167,652	-26%
CANADA	416,994	340,660	76,334	22%
UZBEKSTAN	410,596	275,196	135,400	49%
GERMANY	409,420	557,670	-148,250	-27%
NEW ZEALAND	407,932	38,400	369,532	962%
CHAD	404,993	314,293	90,700	29%
DJIBOUTI	373,236	332,450	40,786	12%
SOUTH AFRICA	363,673	316,860	46,813	15%
GHANA	327,240	-	327,240	0%
OMAN	208,976	639,944	-430,968	-67%
SOUTH SUDAN	173,097	-	173,097	0%
ERITREA	169,204	130,000	39,204	30%
TAIWAN	168,715	149,314	19,401	13%
BANGLADESH	152,772	240,900	-88,128	-37%
HONG KONG	141,411	221,754	-80,343	-36%
VIETNAM	130,312	-	130,312	0%
BRAZIL	110,269	-	110,269	0%
MAURITIUS	96,465	165,100	-68,635	-42%
SINGAPORE	76,268	55,315	20,953	38%
TANZANIA	50,687	-	50,687	0%
AZERBAIJAN	42,706	45,000	-2,294	-5%
UGANDA	31,506	-	31,506	0%
MOROCCO	29,496	-	29,496	0%
GEORGIA	28,610	-	28,610	0%
GRENANDA	24,830	-	24,830	0%
KYRGYSTAN	21,347	51,156	-29,809	-58%
ITALY	18,288	2,882	15,406	535%
BELGIUM	17,840	123,464	-105,624	-86%
GUINEA	16,416	-	16,416	0%
D R CONGO	16,409	-	16,409	0%
LATVIA	9,400	9,320	80	1%
MYANMAR(BURMA)	8,099	190,200	-182,101	-96%
LITHUANIA	7,500	-	7,500	0%
MACAO	7,500	5,000	2,500	50%
GUINEA	5,472	-	5,472	0%
BULGARIA	5,156	-	5,156	0%
GREECE	4,660	14,676	-10,016	-68%
ISRAEL	4,074	50,000	-45,926	-92%
SEYCHELLES	3,360	-	3,360	0%
COMOROS	3,125	-	3,125	0%
KUWAIT	3,054	-	3,054	0%
AUSTRALIA	2,292	1,600	692	43%
RWANDA	2,027	-	2,027	0%
DUTY FREE SHOPS	1,476	-	1,476	0%
NORWAY	896	-	896	0%
KOREA	616	-	616	0%
FRANCE	218	-	218	0%
CZECH REPUBLIC	150	7,630	-7,480	-98%
BOTSWANA	100	-	100	0%
LIBERIA	90	-	90	0%
MALI	3	-	3	0%
IRAQ	2	-	2	0%
ERUSSIA	-	99,032	-99,032	0%
GABON	-	9,032	-9,032	0%
US MINOR OUTLING ISLANDS	-	14,032	-14,032	0%
TOTAL	273,097,589	257,387,533	15,710,056	6%