



# AGRICULTURE AND FOOD AUTHORITY

## TEA DIRECTORATE

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## **KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR SEPTEMBER 2020**

### **PRODUCTION**

Tea production for the month of September increased slightly to 43.41 Million Kgs compared to 38.52 Million Kgs recorded in August and 36.55 Million Kgs recorded in July this year. Production was also higher in comparison with that of the corresponding month of 2019, which stood at 35.53 Million Kgs. This follows enhanced Greenleaf production occasioned by gradual increase in amounts of rainfall coupled with warm weather conditions in the West of Rift especially in Kericho, Nandi, and Bomet counties as well as improved weather conditions across tea growing areas in the East of Rift. Within the West of Rift, Kericho recorded the highest precipitation averaging 32 to 79 mm with temperatures averaging 11°C to 22°C daily. Nandi recorded average daily precipitation of 43 mm while Bomet received 12 to 38 mm of rainfall. In the East of Rift, rainfall was much lower averaging less than 20mm daily with average temperatures of between 14°C to 23°C. Consequently, production in the West of Rift was higher by 24.62% from 23.58 Million Kgs recorded during the same month of 2019 to 29.38 Million Kgs. Compared to September last year, East of Rift recorded 17.35% improved output from 11.94 Million Kgs to 14.02 Million Kgs.

Across the sub-sectors, production within Plantation sub-sector was higher by 16.73% from 17.53 Million Kgs to 20.46 Million Kgs while that of the Smallholder sub-sector increased by 27.48% from 17.99 Million Kgs to 22.94 Million Kgs. Cumulatively, production for the first nine months of the year (January-September) was higher by 32.31% to stand at 419.16 Million Kgs against 316.80 Million Kgs recorded during the same period of 2019.



PRODUCTION TREND IN M KGS (JAN-SEPT. 2020)



**Table 1: Production by Sub-Sector and Region (2020 vis-à-vis 2019)**

Sub-Sector	Region	Sept. 2020	Sept 2019	Variance	Var.(%)	Jan – Sept. 2020	Jan – Sept. 2019	Variance +/-	Var.(%)
Plantation	West of Rift	19,039,520	15,857,112	3,182,408	20.07%	163,604,616	129,303,873	34,300,743	26.53%
	East of Rift	1,428,501	1,677,853	- 249,352	-14.86%	13,976,701	11,008,986	2,967,715	26.96%
	<b>Total</b>	<b>20,468,021</b>	<b>17,534,965</b>	<b>2,933,056</b>	<b>16.73%</b>	<b>177,581,317</b>	<b>140,312,859</b>	<b>37,268,458</b>	<b>26.56%</b>
Smallholder	West of Rift	10,349,818	7,726,459	2,623,359	33.95%	109,377,838	81,652,958	27,724,880	33.95%
	East of Rift	12,594,901	10,271,888	2,323,013	22.62%	132,209,959	94,834,419	37,375,540	39.41%
	<b>Total</b>	<b>22,944,719</b>	<b>17,998,347</b>	<b>4,946,372</b>	<b>27.48%</b>	<b>241,587,797</b>	<b>176,487,377</b>	<b>65,100,420</b>	<b>36.89%</b>
Plantation & Smallholder	West of Rift	29,389,338	23,583,571	5,805,767	24.62%	272,982,454	210,956,831	62,025,623	29.40%
	East of Rift	14,023,402	11,949,741	2,073,661	17.35%	146,186,660	105,843,405	40,343,255	38.12%
	<b>Total</b>	<b>43,412,740</b>	<b>35,533,312</b>	<b>7,879,428</b>	<b>22.17%</b>	<b>419,169,114</b>	<b>316,800,236</b>	<b>102,368,878</b>	<b>32.31%</b>

Notably, the remaining part of the year is expected to register much lower production compared to the same period of last year as the “short Rains”, which commenced in mid-October, are expected to fall below normal seasonal amounts according to projection by the meteorological department. Further, significant production reduction is also expected in the first quarter of 2021.

## TEA SALES

### AUCTION

During the month of September 2020, higher sales volume of Kenyan tea amounting to 29.69 Million kgs was sold through Mombasa Auction compared to 23.28 Million kgs sold during the same period of 2019. The sales were however lower in comparison with 33 Million Kgs sold in August and 34.2 Million kgs sold in July this year. The average auction price for Kenyan tea during the month of September recorded slight improvement to USD 2.03 per Kg



compared to USD 2.00 per Kg in August and USD 1.81 per Kg in July. However, the prices were slightly lower against USD 2.21 per Kg recorded in September 2019.

The Average Auction price for the period January-September 2020 stood at USD 2.02 per Kg compared to 2.18 for the same period of last year and 2.65 recorded in 2018.

Improved prices are projected in the fourth quarter of the year following expected gradual decline in production due to changes in weather pattern and anticipated increase in demand in most market destinations following the onset of winter season.

## **EXPORTS**

The total export volume for the month of September 2020 was 48.67 Million Kgs, 31% higher compared to 37.25 Million Kgs recorded during the same period of last year. Export volume was also much higher compared to 34.03 Million Kgs sold in August and 38.55 Million Kgs in July 2020.

During the month, Kenya tea was shipped to forty nine (49) export destinations against forty two (42) for the same period of last year. Among these destinations, Pakistan maintained the leading export market for Kenyan tea having imported 19.61 Million Kgs, accounting for 40% of the total export volume. Other key export destinations for Kenyan tea were Egypt (7.71 Million Kgs), UK (4.34 Million Kgs), Sudan (2.19 Million Kgs), Russia (2.15 Million Kgs), UAE (1.98 Million Kgs), Saudi Arabia (1.5 Million), India (1.39 Million Kgs), Kazakhstan (1 Million Kgs ), and Yemen (1 Million Kgs). During the month, there was strong buying interest by Egyptian and Pakistan Packers, respectively and significant increase in exports to all the other traditional markets with exception of Yemen. Other Key and seasonal markets that recorded increased export volumes include Jordan; Poland; Ireland; Ukraine; Somalia; Malaysia; Uzbekistan; Switzerland; China; USA; Sri Lanka; and Ghana.

The total export volume for the period January-September 2020 was slightly lower by 1% at 371.87 Million Kgs compared to 374.55 Million Kgs recorded during the same period of last year.

## **LOCAL SALES**

Local tea sales for September stood at 3 Million Kgs against 3.25 Million Kgs for the same period of 2019 while cumulative tea sales for the first nine months of 2020 was 30.35 Million Kgs against 31.23 Million Kgs for the same period of last year.

## **27<sup>th</sup> September 2020**



**Table 2: Kenya Tea Exports by Destination (September 2020 vis-à-vis September 2019)**

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	19,617,736	12,855,205	6,762,530	53%
EGYPT	7,711,292	7,981,571	-270,279	-3%
UK	4,342,286	3,519,782	822,504	23%
SUDAN	2,194,765	1,458,963	735,803	50%
RUSSIA	2,156,529	1,690,734	465,795	28%
UAE	1,985,745	1,562,879	422,866	27%
SAUDI ARABIA	1,504,762	338,958	1,165,804	344%
INDIA	1,394,304	162,985	1,231,319	755%
KAZAKSTAN	1,007,842	885,881	121,961	14%
YEMEN	1,003,416	1,113,438	-110,022	-10%
JORDAN	624,500	165,200	459,300	278%
POLAND	567,364	416,956	150,408	36%
IRELAND	362,268	195,596	166,672	85%
UKRAINE	357,668	218,119	139,549	64%
SOMALIA	354,831	310,215	44,616	14%
MALAYSIA	318,110	206,779	111,331	54%
JAPAN	311,402	348,141	-36,739	-11%
NIGERIA	307,200	342,028	-34,828	-10%
UZBEKISTAN	303,950	123,371	180,579	146%
SWITZERLAND	291,124	93,354	197,770	212%
IRAN	275,155	618,137	-342,982	-55%
INDONESIA	256,372	258,970	-2,598	-1%
CHINA	248,312	145,287	103,025	71%
USA	139,778	39,252	100,526	256%
SRI LANKA	115,610	24,000	91,610	382%
GHANA	115,200	68,820	46,380	67%
GERMANY	99,140	138,284	-39,144	-28%
MAURITIUS	97,400	30,000	67,400	225%
BANGLADESH	96,000		96,000	
AFGHANSTAN	55,764	672,603	-616,839	-92%
SOUTH AFRICAN	54,966	100,044	-45,078	-45%
MOROCCO	48,000		48,000	
TURKEY	39,600	396,742	-357,142	-90%
NETHERLANDS	38,120	434,156	-396,036	-91%
MYANMAR	31,308		31,308	
AZERBAIJAN	26,226		26,226	
CANADA	25,900	16,200	9,700	60%
SINGAPOLE	25,840	10,000	15,840	158%
BELGIUM	24,800		24,800	
TAIWAN	24,100	24,000	100	0%
OMAN	23,336	54,656	-31,320	-57%
KYRGYZSTAN	22,320		22,320	
CHAD	21,370	24,750	-3,380	-14%
BURKINA FASO	20,696		20,696	
HONK KONG	11,340		11,340	
NIGER	10,348		10,348	
IRAQ	6,676		6,676	
ITALY	4,600	4,600		
CZECH REP	130		130	
CHILE		137,772	-137,772	-100%
DJIBOUTI		51,000	-51,000	-100%
NEW ZEALAND		12,800	-12,800	-100%
SOUTH SUDAN		6,860	-6,860	-100%
<b>TOTAL</b>	<b>48,675,500</b>	<b>37,259,087</b>	<b>11,416,413</b>	<b>31%</b>



**Table 3: Kenya Tea Exports by Destination (Jan-September 2020 vis-à-vis Jan-September 2019)**

DESTINATION	2020 - QUANTITY KGS	2019 - QUANTITY KGS	QUANTITY DIFF	%AGE VARIANCE
PAKISTAN	130,738,100	132,379,781	-1,641,681	-1%
EGYPT	65,235,129	75,141,786	-9,906,657	-13%
UK	37,866,687	34,302,841	3,563,846	10%
UAE	18,505,525	18,239,679	265,846	1%
RUSSIA	17,684,444	13,742,194	3,942,250	29%
SUDAN	16,342,940	17,084,392	-741,452	-4%
YEMEN	10,910,365	11,224,338	-313,973	-3%
KAZAKSTAN	7,940,098	6,897,414	1,042,684	15%
JORDAN	6,886,397	2,082,133	4,804,264	231%
SAUDI ARABIA	6,221,721	4,528,025	1,693,696	37%
POLAND	5,890,800	4,060,781	1,830,019	45%
INDIA	4,205,109	2,473,673	1,731,436	70%
AFGHANSTAN	3,906,941	8,838,955	-4,932,014	-56%
NIGERIA	3,360,825	3,354,183	6,642	0%
CHINA	3,272,681	1,831,005	1,441,676	79%
IRELAND	3,043,776	3,127,716	-83,941	-3%
USA	2,464,221	1,640,639	823,582	50%
TURKEY	2,435,271	2,158,466	276,805	13%
NETHERLANDS	2,153,707	3,022,125	-868,418	-29%
MALAYSIA	2,056,516	1,624,797	431,719	27%
INDONESIA	2,034,723	1,874,050	160,673	9%
UZBEKISTAN	1,936,561	587,535	1,349,026	230%
IRAN	1,899,897	5,374,377	-3,474,480	-65%
SWITZERLAND	1,721,741	3,624,858	-1,903,117	-53%
SOMALIA	1,663,061	2,689,089	-1,026,028	-38%
JAPAN	1,549,134	2,101,343	-552,209	-26%
UKRAINE	1,401,124	1,366,819	34,305	3%
CHILE	1,180,961	1,303,744	-122,783	-9%
SOUTH AFRICA	841,928	752,272	89,656	12%
QATAR	797,408	710,439	86,969	12%
SRI LANKA	704,719	524,623	180,096	34%
GERMANY	486,889	593,972	-107,083	-18%
OMAN	448,484	546,919	-98,435	-18%
CHAD	441,941	780,186	-338,245	-43%
GHANA	440,520	295,052	145,468	49%
CANADA	420,462	666,564	-246,102	-37%
AUSTRALIA	342,913	17,190	325,723	1895%
TAIWAN	283,060	119,790	163,270	136%
BANGLADESH	272,278	874,627	-602,349	-69%
MAURITIUS	271,146	215,000	56,146	26%
DJIBOUTI	241,872	248,375	-6,503	-3%
MYANMAR	174,889	112,143	62,746	56%
ERITREA	131,040	259,920	-128,880	-50%
SINGAPORE	108,656	150,995	-42,339	-28%
MOROCCO	99,840	19,180	80,660	421%
AZERBAIJAN	86,070	31,447	54,623	174%
BELGIUM	83,599	107,600	-24,001	-22%
VIETNAM	69,308	132,000	-62,692	-47%
BURKINA FASO	56,984	20,696	36,288	175%
NEW ZEALAND	53,064	114,160	-61,096	-54%
PERU	48,000		48,000	
ISRAEL	45,344	24,000	21,344	89%
KYRGYZSTAN	44,820	28,368	16,452	58%
IVORY COAST	42,864	5,174	37,690	728%
FRANCE	38,400		38,400	
LEBANON	31,044		31,044	
ZAMBIA	26,840		26,840	
HONG KONG	37,210	77,847.00	-40,637	-52%
ITALY	25,760	36,800	-11,040	-30%
ISLE OF MAN	25,025		25,025	
BRAZIL	20,564	21,000	-436	-2%
FINLAND	18,400		18,400	
MALI	13,230		13,230	
GABON	13,200		13,200	
LITHUANIA	10,348	8,986	1,362	15%

TOGO	10,348	5,174	5,174	100%
NIGER	10,348		10,348	
MEXICO	7,579		7,579	
IRAQ	6,676		6,676	
GUINEA	5,472	16,416	-10,944	-67%
CAMEROON	5,174		5,174	
MALTA	5,174		5,174	
SPAIN	4,896		4,896	
KUWAIT	4,030		4,030	
CZECH REP.	2,734	207,217	-204,483	-99%
SOUTH SUDAN	2,450		2,450	
GREECE	100	10,210	-10,110	-99%
ARGENTINA		12,000	-12,000	-100%
CZECH REPUBLIC		300	-300	-100%
EPZ		74,034	-74,034	-100%
GIBRALTAR		20,696	-20,696	-100%
MACAU		10,000	-10,000	-100%
MOZAMBIQUE		7,800	-7,800	-100%
PALAU		15,332	-15,332	-100%
<b>TOTAL</b>	<b>371,871,555</b>	<b>374,551,242</b>	<b>-2,679,687</b>	<b>-1%</b>